MAEBC/MARBC

Mid-Atlantic - Eurasia Business Council (MAEBC/MARBC)

20th Annual Eurasian/Russian-American Innovation Technology Week (RANIT)

Agenda



June 11-25th, 2015

Philadelphia, PA; Washington, DC; New York, NY;

and the Mid-Atlantic Region

MAEBC/MARBC

20th Annual Eurasian/Russian - American Innovation Technology Week (RANIT)

June 11-25, 2015 Philadelphia, PA; Washington, D.C.; New York, NY

The 20th Annual Eurasian/Russian - American Innovation Technology Week (RANIT) will take place in Philadelphia, PA; Washington, D.C.; New York, NY; and the Mid-Atlantic Region from June 11-25, 2015. The 20th RANIT will include discussions with business leaders, policymakers, financiers, and technology corporations to promote technological cooperation between Eurasian/Russian, and American businesses. The 20th RANIT will focus on biotechnology, the pharmaceutical industry, medical equipment, life sciences, alternative energy, nanotechnology, the chemical



industry, information technology, technology in education, and entrepreneurship. Key RANIT events will include a Welcoming Ceremony and Opening Sessions at Philadelphia City Hall with a 20th Anniversary Reception immediately following this event in the Comcast Center on June 11, the annual Eurasian/Russian -American Life Sciences Innovation Conference on June 11-12, the Eurasian/Russian - American Innovation Technology, University Research & Commercialization Roundtable at the University City Science Center in Philadelphia. Additional events will be the Mid-Atlantic – Eurasia Business Council organized Eurasian/Russian participation, including a session discussing the Eurasian Economic Union on June 17 in the Global Innovation Hubs program at the 2015 BIO International Convention in Philadelphia on June 15-18 and the 20th RANIT closing announcement at REFF Wall Street in New York on June 24-25.



The **Eurasian/Russian - American Life Sciences Innovation Conference** will be held at Philadelphia City Hall on June 11, and the Wistar Institute in Philadelphia on June 12, is a multi-industry event, highlighting increased involvement by key Eurasian/Russian and American policy-makers. The discussion will include policy changes that have come as a result of the "Comprehensive Program of Biotechnology Development in Russia to 2020,"

the creation of the Eurasian Customs Union and their effect on the Eurasian/Russian - American partnership in the life sciences industry. A multi-country panel will discuss the life sciences development in Russia, Belarus, Kazakhstan, Bulgaria, Israel, and the United States.

The Eurasian/Russian - American Innovation Technology, University Research & Commercialization Roundtable at the University City Science Center in Philadelphia will feature discussions on new technology and university-related commercialization.





For further details about these events, please contact Val Kogan, MAEBC/MARBC by phone: (484) 467-7444, email: <u>val@ma-rbc.org</u>, or visit the MARBC website at: <u>http://www.ma-rbc.org</u>

The 20th Annual Eurasian/Russian-American Innovation Technology Week (RANIT)



Philadelphia City Hall Broad Street and Market Street Philadelphia, PA

June 11, 2015 2:00 – 5:30 PM

Organized by: The Mid-Atlantic - Eurasia Business Council

Supported by:

The City of Philadelphia, State of Pennsylvania, State of New Jersey, State of Delaware, State of Maryland, Pennsylvania Bio, Bio New Jersey, Delaware Bio, Philadelphia U.S. Export Assistance Center of the U.S. Commercial Service, World Trade Center of Greater Philadelphia, World Trade Center of Central Pennsylvania, World Trade Center Delaware, Pennsylvania Chamber of Business and Industry, Greater Philadelphia Chamber of Commerce, University City Science Center, Global Philadelphia Association, PACT, Select Greater Philadelphia, Entrepreneurs' Forum of Greater Philadelphia, Greater Philadelphia Life Sciences Congress, Center City Proprietors Association, Ben Franklin Technology Partners, PennFuture Energy Center, Penn Center for Innovation, Innovation America, Pharmaceutical Research and Manufacturers of America, U.S. Chamber of Commerce, US-Russia Business Council, American Chamber of Commerce in Russia.

Welcoming Ceremony







2:00 Welcoming

Val Kogan, President, Mid-Atlantic - Eurasia Business Council
Alan Greenberger, Deputy Mayor for Economic Development, City of Philadelphia
David Oh, Councilman At-Large, Minority Whip, City of Philadelphia
Wilfred Muskens, Deputy Secretary for International Business Development, Pennsylvania Department of Community & Economic Development
Robert Walker, Former Deputy Secretary, Maryland Department of Business & Economic Development
Christopher Molineaux, President, Pennsylvania Biotechnology Association
Debbie Hart, President, BioNJ
Meghan Kelly, Select Greater Philadelphia
Robert Elsas, Regional Manager, Office of International Trade, U.S. Small Business Administration
Fritz Bittenbender, Executive Vice President, Biotechnology Industry Organization
Stephen Mullin, President & Principal, Econsult Solutions
Danielle Cohn, Senior Director, Entrepreneurial Engagement, Comcast

Opening Session 1

Innovative Technology around the World International Cooperation in Research and Innovation: Global Challenges and Opportunities Eurasian Customs Union

Saadat Assanseitova, Deputy Director, Department of Integration Development, Eurasian Economic Commission
Grigory Zasypkin, Deputy Head of Economic Section, Russian Embassy to USA
Pavel Shidlovsky, Charge d' Affaires, Belarus
Yerkin Akhinzhanov Deputy Chief of Staff, Republic of Kazakhstan
Karen Israyelyan, First Secretary, Embassy of the Republic of Armenia
Kadyr Toktogulov, Ambassador, Kyrgyz Republic
Paul Sprague, Schneider Group
Adam Grode, Economic Policy Program, American Chamber of Commerce in Kazakhstan
Eurasian/Russian Government Official (TBD)

Opening Session 2

Healthcare Reforms in US and Eurasia/Russia Top Life Sciences Clusters

Fritz Bittenbender, Executive Vice President, Biotechnology Industry Organization
Christopher Molineaux, President, Pennsylvania Biotechnology Association
Christopher Yochim, Chairman, Delaware BIO
Gerard Zapiain, Senior International Trade Specialist, Health Industries, U.S. Department of Commerce / ITA
Trevor Gunn, Vice President International Relations, Medtronic
Jeffrey Kemprecos, Executive Director Emerging Markets Public Policy, Merck
Jonathan Kimball, Deputy Vice President - Europe, the Middle East, and Africa, Pharmaceutical Research and Manufacturers of America

Opening Session 3

Regional Technology Development and International Collaboration across various industries (Information Technology, Telecommunication, Alternative Energy and Energy Efficiency) Belarus

Pavel Shidlovsky, Charge d'Affaires, Belarus **Arkadiy Dobkin**, CEO & President, EPAM **John Gallagher**, President, Gallagher, Malloy, and Georges

Opening Session 4

Russian-Israel-American Cooperation in Innovations

John Churchill, Director of Economic Affairs, Consulate General of Israel Sergey Oulin, Chairman, Russia-Israel Business

Opening Session 5

Educational Innovations - New Models Entrepreneurial Landscape: International Best Practices

Dan Ross, Executive Director, The Entrepreneurs' Forum of Greater Philadelphia **Adrian Erlinger**, Program Manager, Innovation and Capacity Building, American Councils for International Education **Karina Sotnik**, Penn Center for Innovation, University of Pennsylvania

Oleks Levtchenko, Co-Founder, Skyless Game Studios

20th Anniversary Reception



6:00 - 8:00 PM

Organized by: The Mid-Atlantic - Eurasia Business Council

> Hosted by: Comcast

Comcast Center 1701 John F. Kennedy Boulevard Philadelphia, PA



A reception to celebrate the 20th Anniversary of the Annual Eurasian/Russian - American Innovation Technology Week (RANIT) and the Mid-Atlantic – Eurasian Business Council's role in organizing this event. It will commemorate achievements in promoting industry, growth, and business relations between the U.S and Eurasia/Russia advanced by both RANIT and the Mid-Atlantic – Eurasian Business Council.

Danielle Cohn, Senior Director, Entrepreneurial Engagement, Comcast

Eurasian/Russian-American Life Sciences Innovation Conference



June 11-12, 2015

Organized by: The Mid-Atlantic - Eurasia Business Council

> Co-Organized by: **Penn Center for Innovation**

> > Hosted by: Wistar Institute

Sponsored by: Merck Schneider Group

June 11: Philadelphia City Hall Broad Street and Market Street 2:00 – 5:30 PM



June 12: Wistar Institute 3601 Spruce Street 9:00 AM – 12:00 PM

Welcoming Remarks

Val Kogan, President, Mid-Atlantic - Eurasia Business Council
Heather Steinman, Vice President, Business Development & Executive Director, Technology Transfer, The Wistar Institute
Sapna Bhatt, Director, International Business Investment, Philadelphia Department of Commerce
Carol Brooks, Manager of Business Services, Department of Commerce, City of Philadelphia
Matt Cabrey, Select Greater Philadelphia
Rebecca Perkins, Vice President, Government Affairs, BioNJ
Craig Tucker, Vice President, Policy & Public Affairs, Pennsylvania Biotechnology Association

Session 1

Market Review Market Regulation and Industry Views Eurasia/Russia's Competitiveness in the life sciences and innovative medicines sector: "New Challenges and Opportunities."



Jonathan Kimball, Deputy Vice President - Europe, the Middle East, and Africa, Pharmaceutical Research and Manufacturers of America Gerard Zapiain, Senior International Trade Specialist, Health Industries, U.S. Department of Commerce / ITA Konstantin Dubinin, Director Government Affairs and Public Policy, TEVA Jeffrey Kemprecos, Executive Director, Emerging Markets Public Policy, Merck Aleksandr Kilchevsky, Chief Scientific Secretary, National Academy of Sciences of Belarus Eurasian/Russian Government Official (TBD)

Philadelphia, PA

Session 2

Legal and Regulatory Issues in the Eurasian/Russian Pharmaceutical and Life Sciences Industry

Legal Issues in Clinical Trials

Richard Codner, Director Distribution and Logistics EMEA, Merck

Julia Kondakov, Director, Business Development, Managing Member, Accell Clinical Research Bruce McDonald, Trademark and Copyright Practice Group Leader, Buchanan Ingersoll & Rooney

Session 3

Eurasian Customs Union Belarus Israel

Saadat Assanseitova, Deputy Director, Department of Integration Development, Eurasian Economic Commission Aleksandr Kilchevsky, Chief Scientific Secretary, National Academy of Sciences of Belarus Adam Grode, Economic Policy Program, American Chamber of Commerce in Kazakhstan Paul Sprague, Schneider Group Dmitry Maryasis, Executive Director, Russia-Israel Business Council Konstantin Dubinin, Director Government Affairs and Public Policy, TEVA

Session 4

New Areas for Partnership. Development of New Medicines Cancer Research and Biomedical Science

Lina Axanova, Associate Director, PCI Perelman School of Medicine Office, Penn Center for Innovation, University of Pennsylvania

Stanley Satz, Chairman and Chief Scientific Officer, Bio-Nucleonics







Closing Remarks

Val Kogan, President, Mid-Atlantic - Eurasia Business Council

Eurasian/Russian-American Innovation Technology, University Research & Commercialization Roundtables



University City Science Center 3711 Market Street Philadelphia, PA

Organized by: The Mid-Atlantic - Eurasia Business Council

Session 1

New Technology Development and University-related Commercialization





Session 2

Roundtable with Company Residents in University City Science Center

Steve Tang, President and CEO, University City Science Center







20th RANIT Events

Welcoming Ceremony and **Opening Sessions**

Kicking off the 20th RANIT in Philadelphia City Hall

June 11th, 2015 2:00-5:30pm Mayor's Reception Room, City Hall Broad and Market Philadelphia, PA



20th Anniversary Reception

A reception to celebrate the 20th Anniversary of the Mid-Atlantic -Eurasia Business Council and commemorate their achievements in promoting relations between the U.S and Eurasian States.

June 11th, 2015 6:00-8:00pm

Philadelphia, PA



Comcast Center 1701 John F. Kennedy Boulevard

Eurasian/Russian-American Life-Sciences Innovation Conference



June 11-12th, 2015 June 11th: Philadelphia City Hall Broad and Market Street June 12th: Wistar Institute 9:00am-12:00pm 3601 Spruce Street Philadelphia, PA

Roundtable at the University City Science Center



June 15th, 2015 10:30am-12:00pm Fishbowl Conference Room 3711 Market Street, Philadelphia, PA

2015 Annual Bio Convention The most influential biotech meeting in the world is offering powerful business partnering, education sessions and networking with the industry. June 15-18th, 2015 Pennsylvania Convention Center Philadelphia, PA



Session: Emerging Opportunities in Global Markets - Russia June 17th, 2015 9:00am Room 119B Pennsylvania Convention Center Philadelphia, PA



Session: Global Innovation Hubs – Eurasian Economic Union June 17th, 2015 11:45am Room 110 AB Pennsylvania Convention Center Philadelphia, PA

convention.bio.org

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11th Annual REFF Wall Street

REFF Wall Street is the leading renewable energy financing event in the country, organized jointly by Euromoney and the American Council on Renewable Energy (ACORE).

As a supporting organization of REFF Wall Street, Mid-Atlantic Eurasia Business Council will offer a 20% discount of registration with the code SPT20MA.



June 24–25th, 2015 Grand Hyatt New York New York City, USA





June 8, 2015

To the Mid-Atlantic –Russia Business Council

On set-all of the DPKs of International Business Development of the Commanwealth of Pennsylvenia, I would like to express our support for the 20th Annual Lurasum/Russian-American Innovation Technology Weeks (RANIT) being basied by the MBA-Anain S-Business Canadi. Tha 6th CANIT work will be hold read and 10, 6, 2015.

RMIT is the premier event in the Mid-Attantic region dedicated to Lurssan/Nussis-American technology cooperators, yuying a vital refer in Anarriy Ender relations between Commanwalth and Exastan/Russis Judinesses are elisi integritori molos. INMIT researes the endmarked refer of 3 years of effort and even his table by the Gowalt on avacurang fundam/Russish-American tabledge scoperation. I am ocasso to report a number of Pennsylvenia tompanies (table pricingated in andire. HMIT versus are non-elisivelarily on tabledge Vastan I non-and organizations. The Commonwealth of Pennsylvenia trongly supports the ultimate goal of KMIII to envelo-tionganies tables of the VIL, SMI-Attabuter region on anticaten that pactation in Europhy Russia and to esthatt EurophyRussian businesses to the U.S. Mid-Attabute region.

As loss are distorted in the priorited factor point during work Spring RAMT, the focus of tike 20⁴ BAMT work will be biotechnology, pharmaceuter industry, medical accupances, and Me sciences with many sessions devoted to invocations. The 20⁴ NART will also include distantions on policy obsequent athane canne as a neutral of the "Comparison" between the biotechnology Development in thus is to 2020 to well as loaded setting into the WTO in August 2002 and its effect on the Massian American Americana Statement and the context as a the setting setting and the setting and the messaria Americana Americana Statement and the context and the setting setting and the setting and the messaria Americana Americana Statement and the setting and the messaria Americana American

Our office is also prove to support Dary of Lutesian-American Innovation Entrepreneurship Cooperation (RAVC.2015) which withis held in Philisochphia and Databer 28 Records 4, 2015. RAVC exects will induce a roundtable at the international involutors at the Science Denter, featuring preventations by company residents, including the first Russian company with an afficiant the University Cartiscience.

the goal of the Office of International Ousness Development is to foster international trade and Investment in Promoshania. Enhancing Promoshoria Europathan/Bussien bitiztent trade and Investment is a potarior for us. We are provid to suggert (NANIT and we exployed the effects of Mid-Anilenia Europia Salariess Council to Instar commandal and technological relations between the Commencement and Europia.

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June 11, 2015

CHEAS CHEASTIS

Mr. Val Kogan President Mid-Atlantic Eurasian Business Counsel 1760 Market Street, Suite 110 Philadelphia, PA 19103

Dear Mr. Kogan:

The New Jersey Business Action Center is pleased to support the Mid-Atlantic Eurasia Business Council (MAEBC/MAREC) and the 20th Annual Russian-American Innovation Technology Week (RANIT) as well as the Days of Eurasian-American Innovation Entrepreneurship Cooperation (RAVC 2015).

The State of New Jersey shares your dedication in fostering relationships that will <u>quarge</u> growth <u>opportunities</u> in technological industries. Through the New Jersey Business Action Center, we apply advoccay and outreach to support businesses of all sizes. Our ongoing efforts togoids, pad shares the global competitiveness of New Jersey comparates while leveraging New Jersey's ability to attract foreign investment opportunities. tes in

Please accept our sincere congratulations as this year marks the 20th anniversary of the Mid-Atlantic Eurasia Business Council (MAEBCMAREC). We also welcome the Eurasian-Russian Delegation to the Mid-Atlantic region.

Sincerely, incerety, Joby D. Wayur

Eddy S. Mayen Director, International Business Development & Protocol New Jersey Business Action Center New Jersey Department of State

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CITY OF PHILADELPHIA MICHAEL A. NUTTER, MAYOR

PROCLAMATION

The City of Philadelphia's position as a model center of innovation has been greatly enhanced through the contributions of its diverse populations. Citizens have traveled from distant points across the globe to make Philadelphia their home and continue to enrich the City's economic vitality through progressive business development and scientific research and technological advances that impact education and healthcare.

From its strategic location in the nation's Mid-Atlantic region, Philadelphia proudly claims to have the 8th largest Russian-American population among other major cities in the country. The Philadelphia area has also been a leading region for Russian-American business.

On June 11 - 25, 2015, the Mid-Atlantic Russia Business Council and the Mid-Atlantic Eurasia Business Council present the 20th Annual Eurasian/Russian-American Innovation Technology Week (RANIT). The 20th RANIT features discussions with business leaders, policymakers, financiers, and technology corporations in order to promote technological cooperation between Eurasian/Russian and American businesses. This year's RANIT will focus on biotechnology, the pharmaceutical industry, medical equipment, life sciences, alternative energy, nanotechnology, the chemical industry, information technology, technology in education, and entrepreneurship.

Representatives from leading Eurasian and Russian companies and educational institutions, as well as senior federal and regional government officials, will take part in programs including the Eurasian/Russian-American Life Sciences Innovation Conference and the Eurasian/Russian-American Innovation Technology, University Research & Commercialization Roundtable at the University City Science Center, the home of the first Russian company to establish an office in Philadelphia.

THEREFORE ...

I, Michael A. Nutter, Mayor of the City of Philadelphia do hereby proclaim Thursday, June 11 through Thursday, June 18, 2015 to be

EURASIAN/RUSSIAN-AMERICAN INNOVATION TECHNOLOGY WEEK

in Philadelphia and urge all citizens to be aware of the importance of this dialogue in fostering the development of Russian-American industries. I also congratulate the Mid-Atlantic - Eurasia Business Council on its 20th anniversary of cultivating business relationships between Eurasia, the Commonwealth of States, and the U.S. Mid-Atlantic region.

Michael A. Nutter

Mayor

Given under my hand and the seal of the City of Philadelphia on this eleventh day of June, two thousand and fifteen